ETi’s Total Lighting Solutions program has you covered! With our extensive international portfolio of LED lighting products, we can meet the requirements of nearly any lighting project. In addition, our team of product development engineers can quickly design custom products to meet your precise needs. See back page or contact ETi for more information.

**Residential and Multi-Family Housing**

- **PARKING AREAS**
  - Pole Mounted Area
  - Flood Lighting

- **OUTDOOR SPACES**
  - Bollards
  - Floodlights
  - Wall Packs
  - Security Lighting

- **MECHANICALS**
  - Strip Lights
  - Ceiling Lights

- **PARKING GARAGE**
  - Vapor Tights
  - Canopy
  - Wall Packs

- **LOBBY**
  - Panels
  - Downlights

- **KITCHENS**
  - Recessed Lighting
  - Under Cabinet Lighting
  - Flushmount Lighting
  - NightLightR

- **FAMILY ROOM**
  - Recessed Lighting
  - Flushmount Lighting
  - Track Lighting

- **BATHROOMS**
  - Recessed Lighting
  - Flushmount Lighting
  - Vanity Mirrors/Lights
  - Fan Lighting

- **CLOSETS**
  - Spin Lights®
  - Flushmounts

- **LAUNDRY ROOMS**
  - Recessed Lighting
  - Flushmount Lighting
  - Fan Lighting

- **HALLWAY/STAIRWELL**
  - Exit Lighting
  - Panels
  - Wrap Lights
  - Sconce

- **BEDROOMS**
  - Flushmounts
  - Downlights
  - Cove Lighting
  - NightLightR

**Stocked Product Weblinks**

Click on links for access to detailed stock product information.

- **Flushmounts**
- **Strip Lights**
- **Vapor Tights**
- **Recessed Downlights**
- **Wrap Lights**
- **Spin Lights®**
- **Flat Panels**
- **Under Cabinet**
- **Security Lighting**
**ETi’s Total Lighting Solutions (TLS) Team** consists of Product Development Professionals, Project Managers, Engineers, and Sourcing Managers, as well as our North American Sales Team. First, we work directly with customers to define lighting project requirements. From there, the TLS team will match those requirements to existing ETi products, Fast Track products, or utilize our XPD Program to design a custom product that meets exact project specifications. Depending on the scope of the project, all three programs could be utilized.

**Stock Products:** Over 300 models in stock, ready to ship.

**Fast Track:** Over 1,000 products from our international product assortment, 10 to 12-week lead time.

**XPD Fully Custom Product:** Up to 20-week lead time.

### TYPICAL PROJECT TIMELINE

<table>
<thead>
<tr>
<th>PHASE 1 – START OF PROJECT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Customer delivers requirements of lighting project to ETi-SSL</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PHASE 2 – ETi DEVELOPS PROPOSAL FOR CUSTOMER</th>
</tr>
</thead>
<tbody>
<tr>
<td>Lead Time: 2 Weeks</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PHASE 3 – CUSTOMER APPROVAL (YES/NO)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Samples needed? - Up to 3 weeks for Non-Stock and Custom Samples.</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>PHASE 4 – DEVELOPMENT AND PRODUCTION</th>
</tr>
</thead>
<tbody>
<tr>
<td>Once customer approval is received, ETi begins developing lighting products on the project list. Products could consist of stock, Fast Track, or XPD full-custom products (each will have specific delivery lead times).</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>STOcked Products</th>
<th>Fast Track Products</th>
<th>XPD PRODUCT DEVELOPMENT</th>
</tr>
</thead>
<tbody>
<tr>
<td>Over 300 Products, In-Stock, Ready to Ship</td>
<td>International Non-Stock Products/Features</td>
<td>Fully Custom Products, Made to Customer’s Specs</td>
</tr>
<tr>
<td>Ships in 2-3 Days After Approval</td>
<td>Ships in 10-12 Weeks After Approval</td>
<td>Ships in Up to 20 Weeks After Approval</td>
</tr>
</tbody>
</table>

### ETi PRODUCT RESOURCES

- **Total Lighting Solutions**
  - **Volume 1** Residential and Multi-Family Housing
  - **Volume 2** Municipalities, Schools & Universities
  - **Volume 3** Parking Garages
  - **Volume 4** Retail Spaces

- **2020 Stock Products Catalog**
- **Project and Capabilities Guide**