

TOTAL LIGHTING SOLUTIONS

VOLUME 1 - RESIDENTIAL AND MULTI-FAMILY HOUSING









TOTAL LIGHTING SOLUTIONS

- ✓ Extensive Value Engineering Resources!
- ✓ Broad International
 Lighting Product Portfolio!
- √ 100% Coverage on Your Next Lighting Project!

ETi's Total Lighting Solutions program has you covered! With our extensive international portfolio of LED lighting products, we can meet the requirements of nearly any lighting project. In addition, our team of product development engineers can quickly design custom products to meet your precise needs. See back page or contact ETi for more information.

RESIDENTIAL AND MULTI-FAMILY HOUSING



PARKING AREAS
Pole Mounted Area
Flood Lighting



OUTDOOR SPACES
Bollards
Floodlights
Wall Packs
Security Lighting



MECHANICALS
Strip Lights
Ceiling Lights



PARKING GARAGE
Vapor Tights
Canopy
Wall Packs



FAMILY ROOM
Recessed Lighting
Flushmount Lighting
Track Lighting



BATHROOMS
Recessed Lighting
Flushmount Lighting
Vanity Mirrors/Lights
Fan Lighting



CLOSETSSpin Lights®
Flushmounts



LAUNDRY ROOMS
Recessed Lighting
Flushmount Lighting
Fan Lighting



LOBBYPanels
Downlights



KITCHENS
Recessed Lighting
Under Cabinet Lighting
Flushmount Lighting
NightLightR



HALLWAY/STAIRWELL
Exit Lighting
Panels
Wrap Lights
Sconce



BEDROOMS
Flushmounts
Downlights
Cove Lighting
NightLightR

STOCKED PRODUCT WEBLINKS

Click on links for access to detailed stock product information.





















ET TOTAL LIGHTING SOLUTIONS - HOW IT WORKS!

ETi's Total Lighting Solutions (TLS) Team consists of Product Development Professionals, Project Managers, Engineers, and Sourcing Managers, as well as our North American Sales Team. First, we work directly with customers to define lighting project requirements. From there, the TLS team will match those requirements to existing ETi products, Fast Track products, or utilize our XPD Program to design a custom product that meets exact project specifications. Depending on the scope of the project, all three programs could be utilized.

Stock Products: Over 300 models in stock, ready to ship.

Fast Track: Over 1,000 products from our international product assortment, 10 to 12-week lead time.

XPD Fully Custom Product: Up to 20-week lead time.

TYPICAL PROJECT TIMELINE

PHASE 1 – START OF PROJECT		
Customer delivers requirements of lighting project to ETi-SSL		
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PHASE 2 – ETI DEVELOPS PROPOSAL FOR CUSTOMER		
Lead Time: 2 Weeks		
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PHASE 3 – CUSTOMER APPROVAL (YES/NO)		
Samples needed? - Up to 3 weeks for Non-Stock and Custom Samples.		
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PHASE 4 – DEVELOPMENT AND PRODUCTION		
Once customer approval is received, ETi begins developing lighting products on the project list.		
Products could consist of stock, Fast Track, or XPD full-custom products (each will have specific delivery lead times).		
STOCKED PRODUCTS	FAST TRACK PRODUCTS	XPD PRODUCT DEVELOPMENT
Over 300 Products, In-Stock, Ready to Ship	International Non-Stock Products/Features	Fully Custom Products, Made to Customer's Specs
Ships in 2-3 Days After Approval	Ships in 10-12 Weeks After Approval	Ships in Up to 20 Weeks After Approval

ETI PRODUCT RESOURCES



Total Lighting Solutions
Volume 1
Residential and
Multi-Family Housing



Total Lighting Solutions
Volume 2
Municipalities, Schools
& Universities



Total Lighting Solutions

Volume 3

Parking Garages



Total Lighting Solutions
Volume 4
Retail Spaces



Project and Capabilities Guide



2020 Stock Products Catalog