

# TOTAL LIGHTING SOLUTIONS

VOLUME 2 - MUNICIPALITIES, SCHOOLS & UNIVERSITIES



TOTAL LIGHTING SOLUTIONS

- ✓ Extensive Value  
Engineering Resources!
- ✓ Broad International  
Lighting Product Portfolio!
- ✓ 100% Coverage on Your  
Next Lighting Project!

ETi's Total Lighting Solutions program has you covered! With our extensive international portfolio of LED lighting products, we can meet the requirements of nearly any lighting project. In addition, our team of product development engineers can quickly design custom products to meet your precise needs. See back page or contact ETi for more information.

MUNICIPALITIES, SCHOOLS & UNIVERSITIES



PARKING GARAGES

- Bollards
- Vapor Tights
- Flood Lights
- Canopy
- Wall Packs
- Linear
- High Bay
- Area Lighting



CLASSROOMS/  
ADMINISTRATIVE OFFICES

- Strip Lighting
- Flat Panels
- Wrap Lights
- T5/T8 LED Linear
- Downlights
- Flushmounts



GYMNASIUMS

- High Bay
- Linear
- Flood Lights
- Strip Lighting



STAIRWELLS

- Strip Lighting
- Panels
- Downlights
- Wall Pack



POOLS

- High Bay
- Flood Lights
- Linear
- Vapor Tights
- Replacements



PUBLIC WORKS

- Vapor Tights
- High Bay
- Wall Packs
- Strip Lighting
- Wrap Lights



DINING

- Strip Lighting
- Wall Pack
- Panels
- Wrap Lights
- Vapor Tights
- Downlights



EXTERIOR SPACES

- Area Lights
- Bollards
- Wall Packs
- Flood Lights
- Landscape Lights

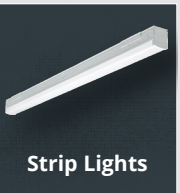


STOCKED PRODUCT WEBLINKS

Click on links for access to detailed stock product information.



Linear T5/T8



Strip Lights



Vapor Tight



Recessed Downlights



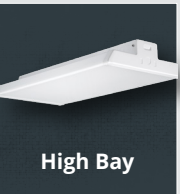
Wrap Lights



Spin Lights®



Flat Panels



High Bay



Wall Packs

# ETi<sup>®</sup> TOTAL LIGHTING SOLUTIONS – HOW IT WORKS!

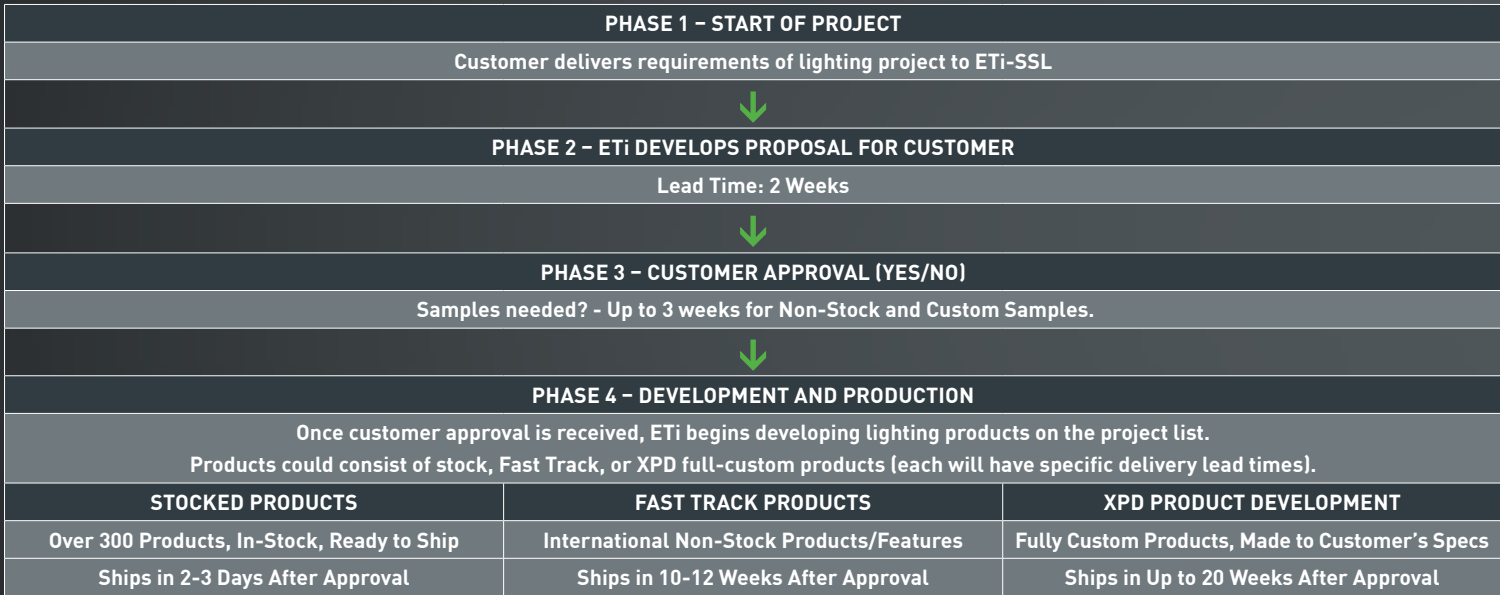
**ETi's Total Lighting Solutions (TLS) Team** consists of Product Development Professionals, Project Managers, Engineers, and Sourcing Managers, as well as our North American Sales Team. First, we work directly with customers to define lighting project requirements. From there, the TLS team will match those requirements to existing ETi products, Fast Track products, or utilize our XPD Program to design a custom product that meets exact project specifications. Depending on the scope of the project, all three programs could be utilized.

**Stock Products:** Over 300 models in stock, ready to ship.

**Fast Track:** Over 1,000 products from our international product assortment, 10 to 12-week lead time.

**XPD Fully Custom Product:** Up to 20-week lead time.

## TYPICAL PROJECT TIMELINE



## ETi PRODUCT RESOURCES



Total Lighting Solutions  
**Volume 1**  
Residential and  
Multi-Family Housing



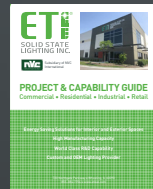
Total Lighting Solutions  
**Volume 2**  
Municipalities, Schools  
& Universities



Total Lighting Solutions  
**Volume 3**  
Parking Garages



Total Lighting Solutions  
**Volume 4**  
Retail Spaces



Project and  
Capabilities Guide



2020 Stock  
Products Catalog