

TOTAL LIGHTING SOLUTIONS

VOLUME 3 - PARKING GARAGES



TOTAL LIGHTING SOLUTIONS

- ✓ Extensive Value
Engineering Resources!
- ✓ Broad International
Lighting Product Portfolio!
- ✓ 100% Coverage on Your
Next Lighting Project!

ETi's Total Lighting Solutions program has you covered! With our extensive international portfolio of LED lighting products, we can meet the requirements of nearly any lighting project. In addition, our team of product development engineers can quickly design custom products to meet your precise needs. See back page or contact ETi for more information.

PARKING GARAGES



OUTDOOR SPACES

- Bollards
- Flood Lights
- Wall Packs



INTERIOR PARKING

- Vapor Tights
- Canopy Lighting
- T8/T5 Linear Retrofits
- High Bay



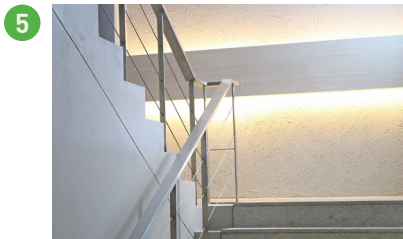
MECHANICALS

- Strip Lights
- Vapor Tights
- Ceiling Lights



TOP DECK

- Area Lighting
- Flood Lighting
- Wall Packs



HALLWAY/STAIRWELL

- Exit Lighting
- Panels
- Wrap Lights
- Wall Packs



RAMP

- Vapor Tights
- Canopy Lighting
- Wall Packs
- Strip Lights
- Wrap Lights



GARAGE LOBBY

- Strip Lights
- Panels
- Downlights
- Wall Pack



STOCKED PRODUCT WEBLINKS

Click on links for access to detailed stock product information.



Linear T5/T8



Strip Lights



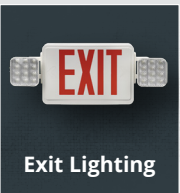
Vapor Tight



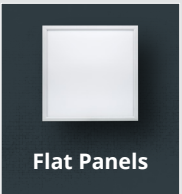
Recessed Downlights



Wrap Lights



Exit Lighting



Flat Panels



High Bay



Wall Packs

ETi[®] TOTAL LIGHTING SOLUTIONS – HOW IT WORKS!

ETi's Total Lighting Solutions (TLS) Team consists of Product Development Professionals, Project Managers, Engineers, and Sourcing Managers, as well as our North American Sales Team. First, we work directly with customers to define lighting project requirements. From there, the TLS team will match those requirements to existing ETi products, Fast Track products, or utilize our XPD Program to design a custom product that meets exact project specifications. Depending on the scope of the project, all three programs could be utilized.

Stock Products: Over 300 models in stock, ready to ship.

Fast Track: Over 1,000 products from our international product assortment, 10 to 12-week lead time.

XPD Fully Custom Product: Up to 20-week lead time.

TYPICAL PROJECT TIMELINE

| PHASE 1 – START OF PROJECT | | |
|---|---|---|
| Customer delivers requirements of lighting project to ETi-SSL | | |
| ↓ | | |
| PHASE 2 – ETi DEVELOPS PROPOSAL FOR CUSTOMER | | |
| Lead Time: 2 Weeks | | |
| ↓ | | |
| PHASE 3 – CUSTOMER APPROVAL (YES/NO) | | |
| Samples needed? - Up to 3 weeks for Non-Stock and Custom Samples. | | |
| ↓ | | |
| PHASE 4 – DEVELOPMENT AND PRODUCTION | | |
| Once customer approval is received, ETi begins developing lighting products on the project list. | | |
| Products could consist of stock, Fast Track, or XPD full-custom products (each will have specific delivery lead times). | | |
| STOCKED PRODUCTS | FAST TRACK PRODUCTS | XPD PRODUCT DEVELOPMENT |
| Over 300 Products, In-Stock, Ready to Ship | International Non-Stock Products/Features | Fully Custom Products, Made to Customer's Specs |
| Ships in 2-3 Days After Approval | Ships in 10-12 Weeks After Approval | Ships in Up to 20 Weeks After Approval |

ETi PRODUCT RESOURCES



Total Lighting Solutions
Volume 1
Residential and
Multi-Family Housing



Total Lighting Solutions
Volume 2
Municipalities, Schools
& Universities



Total Lighting Solutions
Volume 3
Parking Garages



Total Lighting Solutions
Volume 4
Retail Spaces



Project and
Capabilities Guide



2020 Stock
Products Catalog